

SELECTION FOR THE POST OF MANAGING DIRECTOR AND CEO, IRSDC ON IMMEDIATE ABSORPTION BASIS AND THREE FUNCTIONAL DIRECTORS, PREFERABLY ON ABSORPTION BASIS.

ORGANIZATION : **INDIAN RAILWAY STATIONS DEVELOPMENT CORPORATION LTD. (IRSDC) – A Deemed Govt Company Under the purview of Ministry of Railways**

NAME OF THE POST : **MANAGING DIRECTOR & CEO**

SCALE OF THE POST : **Rs. 80000 – 125000/- (IDA Pattern) (Pre-revised)**
Equivalent to Chairman & Managing Director of Schedule A, CPSE

1. COMPANY PROFILE

IRSDC is a Special Purpose Company created by Ministry of Railways (MoR) as a JV company of IRCON, a Central Public Sector Enterprise (CPSE) under MoR and RLDA in 2012 with equity participation from RLDA and IRCON in the ratio of 49:51 ratio. The objective of the Company is to take up redevelopment of railway stations and maintaining them on the pattern of airports. IRSDC is required to draw upon the success stories the world over, adopt a suitable revenue model and target redevelopment of 100 stations as per the Railway Budget speech 2012-13. IRSDC is to develop stations on self-financing model so that new infrastructure at stations along with its maintenance is to be financed by commercial development of land and airspace. At present 13 stations have been entrusted to IRSDC for development/ redevelopment. Recently it has been converted into a joint ownership Company of Rail Land Development Authority (RLDA) and IRCON International Ltd (IRCON) with 50:50 ownership as an independently Board run company.

2. JOB DESCRIPTION AND RESPONSIBILITIES

The Managing Director & CEO as the Chief Executive Officer will be responsible for overall functioning of the organisation as well as the City specific SPVs and is accountable to the Board and the Government for carrying out consultations with Railways, State Governments, Urban Local Bodies as well as other statutory bodies and getting requisite approvals, successful conceptualising, master planning, designing, financing, implementing, operating and maintaining developed/ redeveloped railway stations along with commercial development as per Transit Oriented Development principles.

3. ELIGIBILITY

I. AGE (as on 01.01.18)

(i) Maximum – 55 years

II. QUALIFICATION AND EXPERIENCE

a) The applicant should be an engineering graduate preferably in Civil engineering with an excellent academic record from a recognized university/institution and having an experience of minimum 28 years of service.

- b) Persons with MBA (or equivalent) qualifications and having experience in Railway open line as well as construction organisations, experience in policy, planning and implementing rail based mass transit systems and other urban transport systems, implementing large infrastructure projects, urban development, familiarity with finance, Marketing, having experience of working in other ministries in Govt of India outside MoR and as Director on BoD of other infrastructure companies will have added advantage.

III. PAY SCALE

(a) **Central Public Sector executives**

Rs. 62000-80000/- (IDA) (post 01.01.2007 scale) i.e Equivalent to E-9 Scale of a Schedule A CPSE

The minimum length of service required in the eligible scale will be two years

(b) **Government officers** of the rank of Joint Secretary in Government of India or an equivalent scale of pay, whether working in Government or on deputation in any PSU/SPV, on the date of application will be eligible for consideration on IMMEDIATE ABSORPTION BASIS.

(c) **Private sector executives – whole time Director/ President/ CEO working in companies where the annual turnover was in excess of Rs 2500 crore during the year 2016-17** and listed on the stock exchange and should have handled mega multi-disciplinary engineering project costing minimum Rs 2500 cr in urban situations.

In addition to the above the private sector executives should submit the following documents along with the application form:-

- (i) Self-attested copies in support of age and qualifications
- (ii) Annual reports of the company for the last 5 years
- (iii) Evidence of listing on stock Exchange
- (iv) Details of jobs handled in the past with details/ particular references
- (v) Evidence of working at Board level as President / CEO

4. DURATION OF APPOINTMENT ON IMMEDIATE ABSORPTION BASIS

The appointment shall be for a period of 5 years or till the date of superannuation, or until further orders, whichever is the earliest.

5. SUBMISSION OF APPLICATIONS (as per the format at Annexure –I)

- (i) The applications for categories of the Government / Public Sector Enterprises (PSE) officers are to be routed through proper channel as below:
 - a) For Government Servants: through the Cadre Controlling authority.
 - b) For CMD's/MD's/Director's in PSE: through the concerned administrative Ministry.
 - c) For below Board level in PSE: through the concerned PSE.

- (ii) A write up on the significant contributions made by the candidates during their present / past assignments and their suitability for the post; and
- (iii) Additional information in support of their candidature may be provided by the candidates on plain sheet of paper (maximum 5 pages)

Annexure-I may be downloaded from the website of IRSDC.

6. CERTIFICATION BY CANDIDATE

- a. Candidate has to submit his/her willingness for the post at the time of interview itself clearly stating that he/she will join the post, if selected. If any candidate, does not initially give his/her willingness, he/she will not be interviewed.
- b. If any of the candidates who appeared for the interview and is selected, gives his/her unwillingness after the interview is held, but before the offer of appointment, would be debarred for a period of two years from date of interview for being considered for a Board level post in IRSDC or any other joint ownership companies set up by Government of India / IRCON / RLDA other than the one to which the candidate belongs.
- c. If any candidate gives his/her unwillingness after the issue of offer of appointment, he/she would be debarred for a period of two years from the date of offer of appointment from being considered for a Board level post in IRSDC or any other joint ownership companies set up by Government of India / IRCON / RLDA other than the one to which the candidate belongs.
- d. In the above cases, no request for relaxation or otherwise would be entertained.

7. SELECTION PROCESS

A Screening Committee will scrutinize all the applications received for the post and only short-listed candidates will be called for interview by the Search-cum-Selection Committee headed by Member Engineering, Railway Board and Ex officio Secretary to Govt of India.

The decision of the Search-cum-Selection Committee will be final and no correspondence on the decision of the Committee will be entertained in this regard.

The last date for receipt of Applications is up to 17.00 Hrs on 05.02.2018. The envelope containing the Application should be superscribed as “Application for the post of Managing Director & CEO, IRSDC” on the left hand corner of the envelope. For details regarding age, qualification, selection procedure, etc. log on at www.irsdc.com. Applications, which are incomplete/ illegible/ unsigned/ not supported with required documents and received after the due date will be summarily rejected.

Applications are to be addressed to the DGM/G, IRSDC, Palika Bhawan, R K Puram Sector-13, New Delhi – 110036, email id sp.sharma@irsdc.com.

ANNEXURE-I

**APPLICATION FORM FOR CENTRAL PUBLIC SECTOR EXECUTIVES/GOVT. OFFICERS
(THROUGH PROPER CHANNEL)**

1. Name of the post applied for: _____

2. (a) Name _____

(b) Identification Number (For Defence Service personnel) _____

(c) Designation of the Applicant (in full) _____

(d) Office Address: _____

3. Address for communication _____

4. Telephone No: Office _____ Residence _____ FAX No. _____

Mobile No. _____ E-Mail address _____

5. Date of Birth _____ Age as on date of vacancy _____

6. Eligibility criteria:

	As per job description	Possessed by the officer	Whether eligible or not
Educational/professional qualifications(along with the name of Institutions)			
Length of service in eligible pay scale			

7. Positions held during the preceding ten years :

Sl. No.	Designation, and place of posting	Organisation	From	To	Pay scale
1.					
2.					
3.					
4.					
5.					
6.					
7.					
8.					

8. Do you hold lien in any organization? : Yes / No

If yes:

- a) name of the organization in which the lien is held
- b) the date from which the lien is held
- c) date from which candidate is on deputation .

9.(a) Whether any punishment awarded to the applicant during the last 10 years Yes / No

If yes, the details thereof

9. (b) Whether any action or inquiry is going on against him as far as his knowledge goes. Yes / No

If yes, the details thereof.

I certify that the details furnished by me in Cols. 1 to 9 are true and I am eligible for the post.

(Name and Signature of the applicant)

Date:

(To be filled by the PSU/Ministry for /Department concerned)

It is certified that the particulars furnished above have been scrutinized and found to be correct as per official records.

Signature & Designation of
The Competent Forwarding
Authority with Telephone no. & office Seal.

**VACANCY NOTICE FOR THE POST OF DIRECTOR/PROJECT & PLANNING,
INDIAN RAILWAY STATIONS DEVELOPMENT CORPORATION LIMITED (IRSDC)
- A Deemed Govt Company Under the purview of Ministry of Railways**

Name of Organisation	:	INDIAN RAILWAY STATIONS DEVELOPMENT CORPORATION LIMITED (IRSDC)
Title & No. Of posts	:	Director/Projects & Planning - One Post
Location	:	New Delhi
Duration	:	The appointment shall be for a period of 5 years or till the date of superannuation, or until further orders, whichever is the earliest.
Service	:	Any Service
Term of Appointment	:	Preferably Absorption
Age	:	Not above fifty seven years as on 1 st Jan 2018.
Scale of Pay	:	Rs. 75,000 – 1,00,000 (IDA scale) (pre-revised) for on absorption basis (Equivalent to Director scale in Schedule A, CPSE), or Parent pay plus allowances, as admissible- on deputation.
Job description	:	<ul style="list-style-type: none"> • Manage end to end Strategic planning and business development for stations redevelopment program, project execution for stations development projects • Strategic portfolio assessment for station assets and vacant commercial land • Develop suitable redevelopment models for various asset types e.g. PPP and variants, EPC, others • Build investment cases for station redevelopment including clustered and individual assets • Liaison with external stakeholders to market the program • Provide advisory services to all PPP based infrastructure redevelopment projects e.g. by IRCON, RLDA, others • Project management including coordination with zonal railways, real estate developer, EPC contractor, Railway Board and other stakeholders as necessary • Program manage detailed project execution timelines and milestones to ensure timely delivery and expected quality of project • Resolve and escalate all potential red flags / delays and help develop suitable mitigation strategies • Coordinate with relevant ministries (state, central) as

		well as Railways at various levels for on track project execution
Eligibility requirements	:	<ol style="list-style-type: none"> 1. Open to a serving Government servant/PSU/ SPV employee in minimum SAG or equivalent grade with minimum length of service of 25 years. Any Railway officer who has taken pre- mature retirement after at least 20 years of service in Railways and presently serving in private sector in relevant field with minimum 25 years of service is also eligible to apply. 2. At least ten years' experience (at least five years in JAG or equivalent and above) in Project Planning, execution and monitoring of Railway/ Metro infrastructure project. 3. A PSU/SPV employee should be working in the IDA scale of pay of Rs. 51300 - 73000 or equivalent (2007 pay structure) or equivalent. 3. BE/B.Tech in Civil Engineering with an excellent academic record from a recognized university/ institution
Note	:	<ol style="list-style-type: none"> 1. Search-cum-selection Committee headed by Member Engineering, Railway Board and Ex officio Secretary to Govt of India will make the final selection. 2. Successful candidate will have to furnish undertaking/bond for serving a minimum period of five years. 3. The selected candidate before the expiry of term will not be recommended for another assignment. 4. The Search-cum-Selection Committee may invite especially meritorious candidates for consideration and in such case, the Committee can relax all or any of the above criteria/qualifications for candidates of outstanding merit for reasons to be recorded in writing. 5. Application in the prescribed format (attached) (in 05 copies) along with attested photocopies of ACRs for the last five years and Vigilance clearance should be forwarded, through proper channel, DGM/G, IRSDC, Palika Bhawan, R K Puram Sector-13, New Delhi – 110036. A copy of application should also be sent through e-mail to sp.sharma@irsd.com. 6. Applications should reach the above address latest by 17.00hrs on 05th February 2018 7. Applications received after the last date will not be considered and no correspondence will be entertained in this regard
Wed Address	:	www.irsd.com
Closing date	:	17.00 hrs on 05.02.2018

**VACANCY NOTICE FOR THE POST OF DIRECTOR/CUSTOMER EXPERIENCE,
PUBLIC RELATIONS & HR, INDIAN RAILWAY STATIONS DEVELOPMENT
CORPORATION LIMITED (IRSDC) - A Deemed Govt Company Under the purview of
Ministry of Railways**

Name of Organisation	:	INDIAN RAILWAY STATIONS DEVELOPMENT CORPORATION LIMITED (IRSDC)
Title & No. Of posts	:	Director/ Customer Experience - one post
Location	:	New Delhi
Duration	:	The appointment shall be for a period of 5 years or till the date of superannuation, or until further orders, whichever is the earliest.
Service	:	Any Service
Term of Appointment	:	Preferably Absorption
Age	:	Not above fifty seven years as on 1 st Jan 2018.
Scale of Pay	:	Rs. 75,000 – 1,00,000 (IDA scale) (pre-revised) for on absorption basis (Equivalent to Director scale in Schedule A, CPSE), or Parent pay plus allowances, as admissible- on deputation.
Job description	:	<ul style="list-style-type: none"> • The main responsibility of the Director (Customer Experience) is to standardize and improve the facilities and services at identified Railway Stations so as to ensure highest standards of customer service and provide a truly world class Indian Railways customer service experience. • He shall be responsible for O&M for redeveloped station assets (excluding train operations), and ensuring suitable revenue streams from O&M of stations, Developing innovative O&M models • He shall act as an interface between the Railways and the travellers/ end users in respect of the various logistic & support facilities at the Stations to ensure a high degree of Customer satisfaction. He shall put in place and execute a Training & Development Plan for the employees/ workers of the vendors to ensure basic standards of service. The concerned Director shall be responsible for the development of standardized prototype designs of facilities at various Station points keeping in mind the anticipated traffic and develop a marketing strategy to lease the Commercial space/ kiosk/ hoardings/ parking space/ entry etc., to ensure a revenue stream for the Corporation. He shall ensure effective

		<p>branding of the Corporation / various stations through periodic Media interface with concerned authorities.</p> <ul style="list-style-type: none"> • Apart from the above, he shall be responsible for all HR functions of the Corporation including Manpower Planning, staffing, training, compensation structure etc. He shall also be responsible for the administration and maintenance of other facilities within the Corporate Office and its branches.
Eligibility requirements	:	<ul style="list-style-type: none"> • The applicant should have a good academic record with a Masters in Marketing, Communication or HR. • Should be working in the IDA scale of pay of Rs. 51300 - 73000 or equivalent (2007 pay structure) or equivalent. • Any Govt officer who has taken pre mature retirement after at least 20 years of service in Govt and presently serving in private sector in relevant field with minimum 25 years of service is also eligible to apply. <p><u>Experience</u></p> <ul style="list-style-type: none"> • Minimum 25 years in the fields of Marketing/ Corporate Communication/ HR
Note	:	<ol style="list-style-type: none"> 1. Search-cum-selection Committee headed by Member Engineering, Railway Board and Ex officio Secretary to Govt of India will make the final selection. 2. Successful candidate will have to furnish undertaking/bond for serving a minimum period of five years. 3. The selected candidate before the expiry of term will not be recommended for another assignment. 4. The Search-cum-Selection Committee may invite especially meritorious candidates for consideration and in such case, the Committee can relax all or any of the above criteria/qualifications for candidates of outstanding merit for reasons to be recorded in writing. 5. Application in the prescribed format (attached) (in 05 copies) along with attested photocopies of ACRs for the last five years and Vigilance clearance should be forwarded, through proper channel , DGM/G, IRSDC, Palika Bhawan, R K Puram Sector-13, New Delhi – 110036. A copy of application should also be sent through e-mail to sp.sharma@irsd.com. 6. Applications should reach the above address latest by 17.00hrs on 05th February 2018

		7. Applications received after the last date will not be considered and no correspondence will be entertained in this regard
Web Address	:	www.irsdc.com
Closing date	:	17.00 hrs on 05.02.2018

VACANCY NOTICE FOR THE POST OF DIRECTOR (REVENUE), INDIAN RAILWAY STATIONS DEVELOPMENT CORPORATION LIMITED (IRSDC) - A Deemed Govt Company Under the purview of Ministry of Railways

Name of Organisation	:	INDIAN RAILWAY STATIONS DEVELOPMENT CORPORATION LIMITED (IRSDC)
Title & No. Of posts	:	Director (Finance & Revenue) - one post
Location	:	New Delhi
Duration	:	The appointment shall be for a period of 5 years or till the date of superannuation, or until further orders, whichever is the earliest.
Service	:	Any Service
Term of Appointment	:	Preferably Absorption
Age	:	Not above fifty seven years as on 1 st Jan 2018.
Scale of Pay	:	Rs. 75,000 – 1,00,000 (IDA scale) (pre-revised) for on absorption basis (Equivalent to Director scale in Schedule A, CPSE), or Parent pay plus allowances, as admissible- on deputation.
Job description	:	<ul style="list-style-type: none"> • The incumbent shall be responsible for formulation of sound policies in the area of finance and accounts and to direct, coordinate and manage the company's finances so as to achieve effective and optimal deployment and utilization thereof towards the fulfillment of the goals and objectives of the company. • The incumbent shall also be responsible for raising resources of the company at competitive rates and their deployment in such a manner so as to generate a stable revenue stream. • Develop and execute financing models for station development program for various cities, guidance price estimation, revenue maximization and advise the MD & CEO in all financial matters. • He shall be responsible for management of internal operations of IRSDC including taxation, finalization of books of accounts and their audit. • He shall also manage the company's technology operations and the implementation of new IT systems and policies. • He shall also provide proactive and pragmatic advice to the company on legal matters.
Eligibility requirements	:	1. Open to any serving any Government/PSU/SPV employee in minimum SAG or equivalent grade with minimum length

		<p>of service of 25 years. Any Govt officer who has taken premature retirement after at least 20 years of service in Govt and presently serving in private sector in relevant field with minimum 25 years of service is also eligible to apply.</p> <p>2. At least ten years' experience (at least five years in JAG or equivalent and above) in finance sector</p> <p>3. The applicant should have a good academic record either as CA or MBA finance.</p> <p><u>EXPERIENCE</u> 20+ years of strategic advisory and/or investment experience in infrastructure, PREFERABLY IN PSUs/ private sector</p>
Note	:	<p>1. Search-cum-selection Committee headed by Member Engineering, Railway Board and Ex officio Secretary to Govt of India will make the final selection.</p> <p>2. Successful candidate will have to furnish undertaking/bond for serving a minimum period of five years.</p> <p>3. The selected candidate before the expiry of term will not be recommended for another assignment.</p> <p>4. The Search-cum-Selection Committee may invite especially meritorious candidates for consideration and in such case, the Committee can relax all or any of the above criteria/qualifications for candidates of outstanding merit for reasons to be recorded in writing.</p> <p>5. Application in the prescribed format (attached) (in 05 copies) along with attested photocopies of ACRs for the last five years and Vigilance clearance should be forwarded, through proper channel, DGM/G, IRSDC, Palika Bhawan, R K Puram Sector-13, New Delhi – 110036. A copy of application should also be sent through e-mail to sp.sharma@irsd.com.</p> <p>6. Applications should reach the above address latest by 17.00hrs on 5th Feb 2018.</p> <p>7. Applications received after the last date will not be considered and no correspondence will be entertained in this regard</p>
Web Address	:	www.irsd.com
Closing date	:	17.00 hrs on 05.02.18