



इरकॉन इंटरनेशनल लिमिटेड

(भारत सरकार का उपक्रम)

IRCON INTERNATIONAL LIMITED

(A Govt. of India Undertaking)

An Integrated Engineering and Construction Company

इरकॉन

IRCON/SECY/STEX/124

13th February, 2021

BSE Limited Listing Dept./ Dept of Corporate Services Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001 बीएसई लिमिटेड लिस्टिंग विभाग / कॉर्पोरेट सेवा विभाग पी. जे. टावर्स, दलाल स्ट्रीट मुंबई- 400 001 Scrip code / ID: 541956 / IRCON	National Stock Exchange of India Limited Listing Department Exchange Plaza, Plot no. C/I, G Block Bandra –Kurla Complex, Bandra (East) Mumbai – 400 051 नेशनल स्टॉक एक्सचेंज ऑफ इंडिया लिमिटेड लिस्टिंग विभाग एक्सचेंज प्लाजा, प्लॉट नं सी / आई, जी ब्लॉक बांद्रा-कुर्ला कॉम्प्लेक्स, बांद्रा (पूर्व) मुंबई-400 051 Scrip Code: IRCON
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Sub: Intimation of Investor Presentation- Q3 & 9MFY21/ निवेशक प्रस्तुति की सूचना- Q3 और 9MFY21

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the copy of Investor Presentation on quarter & nine months ended on 31st December, 2020.

Please take note of above information on record.

सेबी (सूचिबद्ध दायित्व एवं प्रकटीकरण अपेक्षाएँ) विनियमन, 2015 के विनियमन 30 के तहत, 31 दिसंबर, 2020 को समाप्त हुई तिमाही और नौ महीने पर निवेशक प्रस्तुति की प्रति संलग्न है।

कृपया उपरोक्त जानकारी को रिकॉर्ड पर लें

धन्यवाद,

भवदीया,

कृते इरकॉन इंटरनेशनल लिमिटेड

रितु अरोड़ा
13/02/2021

(रितु अरोड़ा)

कम्पनी सचिव एवं अनुपालन अधिकारी
सदस्यता क्र.: FCS 5270











IRCON INTERNATIONAL LTD

Q3 & 9MFY21 INVESTOR PRESENTATION



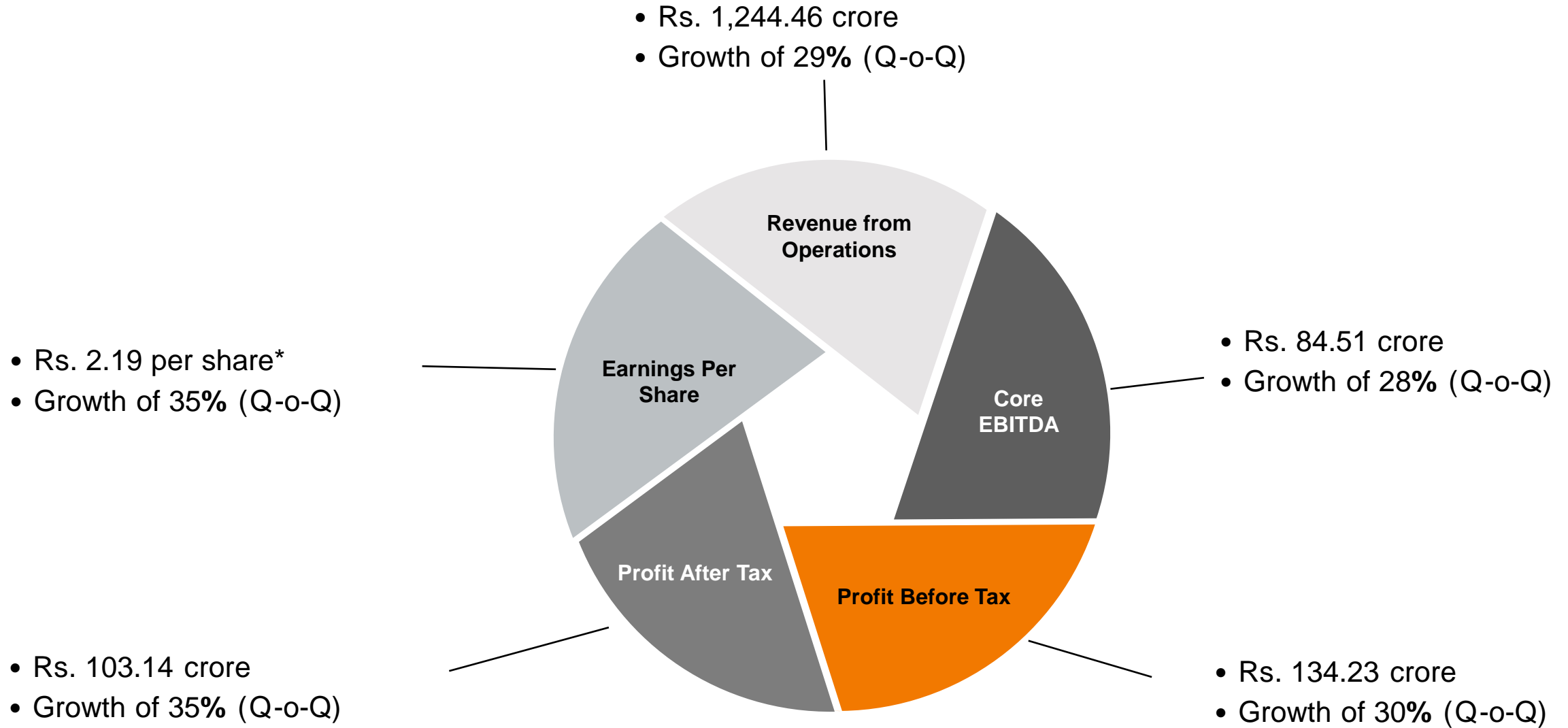
-  **Financial Highlights**
-  **Performance Indicator**
-  **Financials**
-  **Order Book**
-  **Projects**
-  **Awards**



Financial Highlights

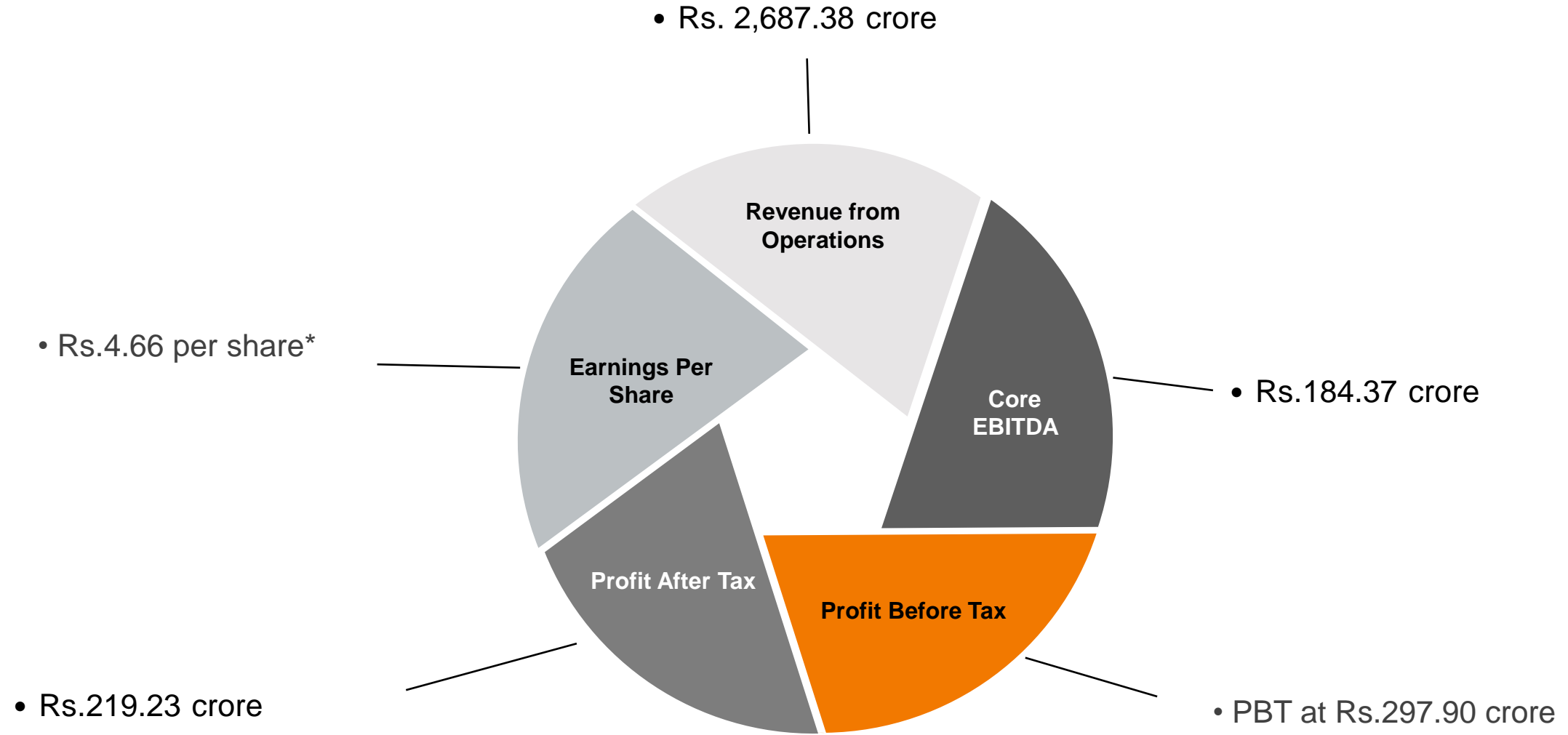


Q3FY21 Financial Highlights (Q3FY21 vs. Q2FY21)



**Face Value Rs.2 Per Equity Share.*





*Face Value Rs.2 Per Equity Share

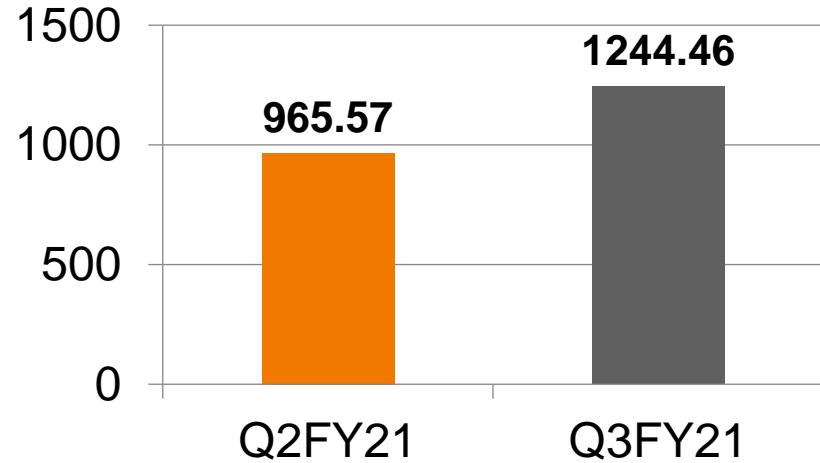


Performance Indicators

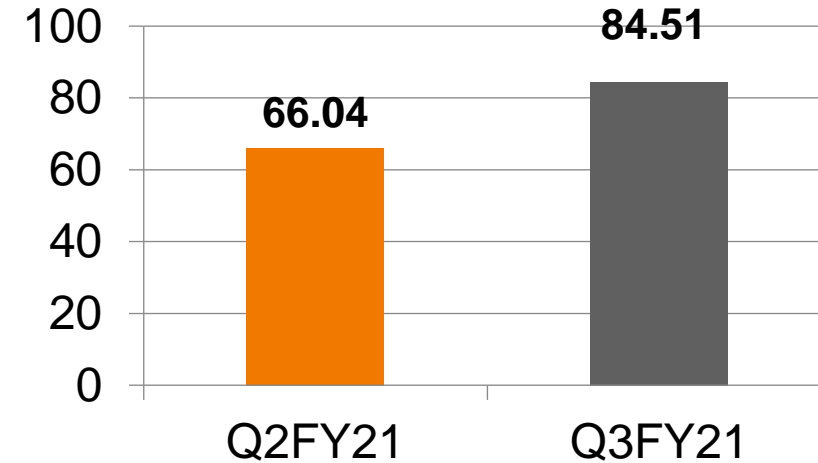


Q3FY21 Performance Indicators (Q3FY21 vs. Q2Fy21)

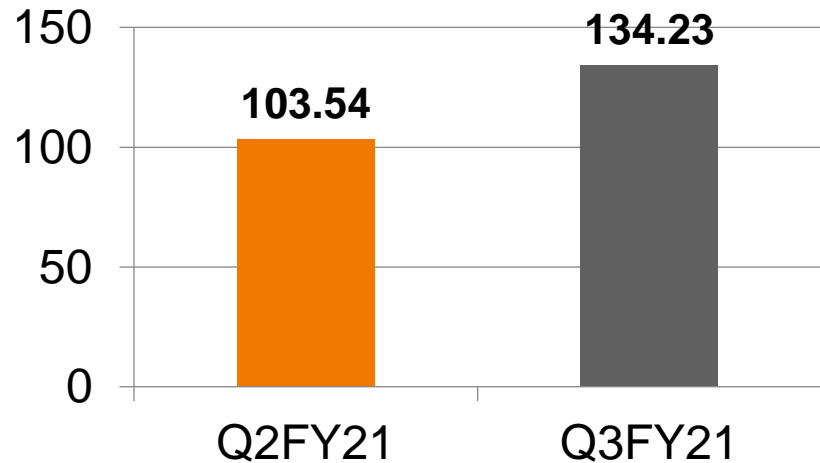
Revenue from Operations



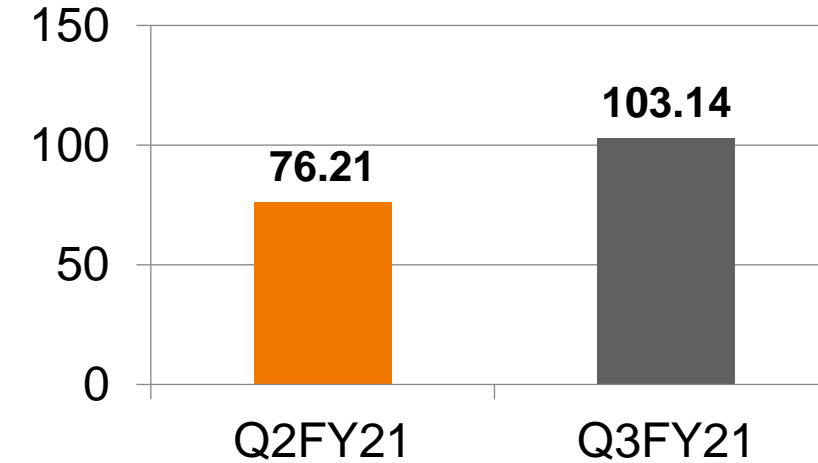
Core EBITDA



Profit Before Tax

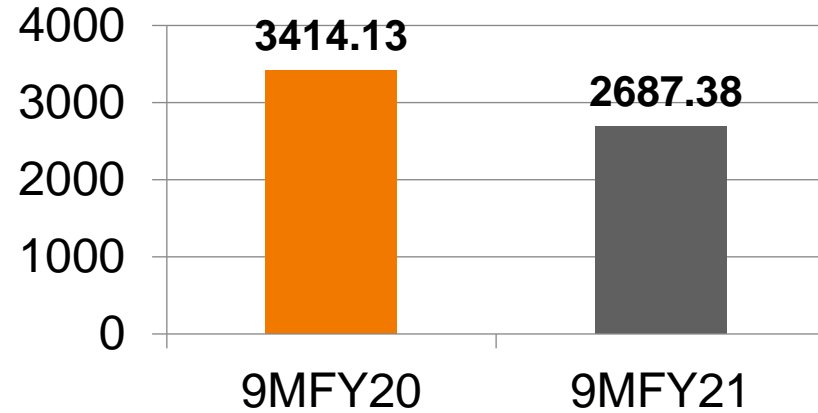


Profit After Tax

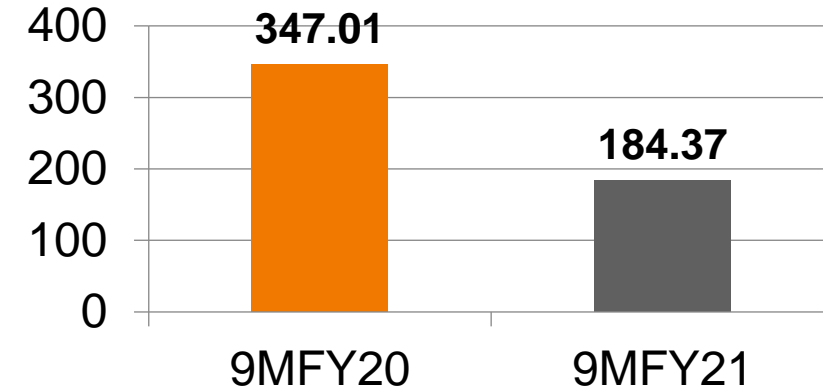


9MFY21 Performance Indicators

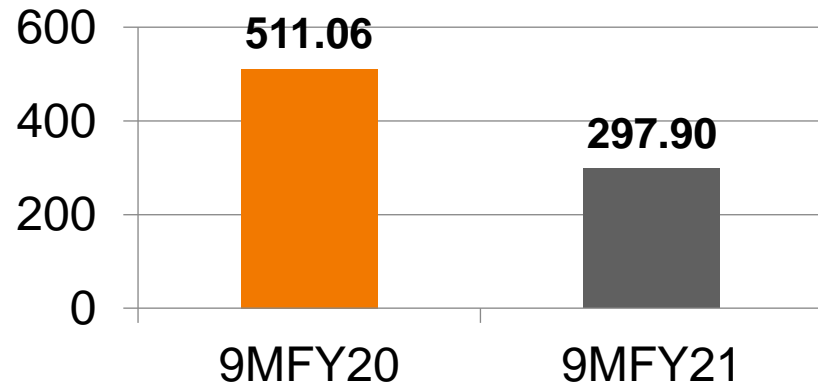
Revenue from Operations



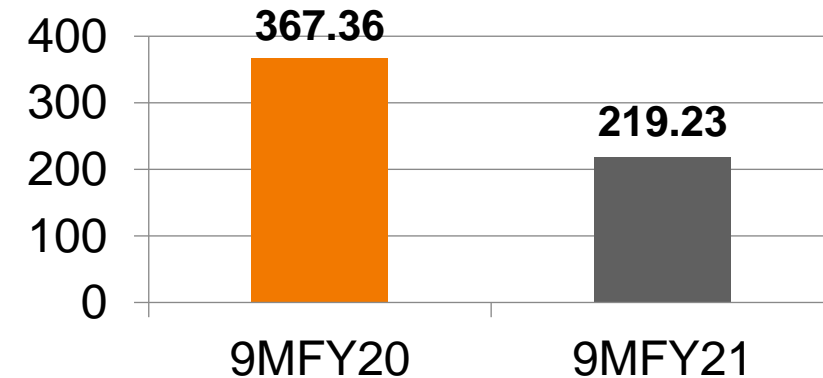
Core EBITDA



Profit Before Tax



Profit After Tax



Performance of the company for the period 9MFY21 is not comparable with last year, since the company had written back agency commission of Rs.84.13 crore in Q1FY20, one time claim amounting Rs.45 crore received and income tax refund of Rs.20.36 crore in Q3FY21.



Financials



Q3 FY21 Income Statement (Standalone)



Note: IRCON underwent 1:5 Stock split in April 2020

INCOME STATEMENT (INR Cr)	Q3-FY21	Q2-FY21	Q-o-Q (%)	Q3-FY20	Y-o-Y (%)
Operating Revenue	1244.46	965.57	28.9%	1132.18	9.9%
Total Expenses (Excl. Depreciation & Finance Cost)	1159.95	899.53	29.0%	1015.09	14.3%
Core EBITDA	84.51	66.04	28.0%	117.09	(27.8%)
Core EBITDA Margins (%)	6.79%	6.84%	(5 bps)	10.34%	(355 bps)
Depreciation	6.26	6.27	(0.2%)	4.39	42.6%
Finance Cost	3.45	5.82	(40.7%)	12.28	(71.9%)
Other Income	59.43	49.59	19.8%	57.85	2.7%
Profit Before Tax	134.23	103.54	29.6%	158.27	(15.2%)
Tax	31.09	27.33	13.8%	19.84	56.7%
Profit After Tax	103.14	76.21	35.3%	138.43	(26.5%)
PAT Margin (%)	7.91%	7.51%	40 bps	11.63%	(372 bps)
Other Comprehensive Income	0.91	0.70	30.0%	(5.80)	-
Total Comprehensive Income	104.05	76.91	35.3%	132.63	(21.5%)
EPS Diluted (INR)	2.19	1.62	35.2%	2.94	(25.5%)



9M FY21 Income Statement (Standalone)

Note: IRCON underwent 1:5 Stock split in April 2020

INCOME STATEMENT (INR Cr)	9M FY21	9M FY20	Y-o-Y (%)
Operating Revenue	2,687.38	3,414.13	(21.3%)
Total Expenses (Excl. Depreciation & Finance Cost)	2,503.01	3,067.12	(18.4%)
Core EBITDA	184.37	347.01	(46.9%)
Core EBITDA Margins (%)	6.86%	10.16%	(330 bps)
Depreciation	18.75	10.06	86.4%
Finance Cost	12.87	22.93	(43.9%)
Other Income	145.15	197.04	(26.3%)
Profit Before Tax	297.90	511.06	(41.7%)
Tax	78.67	143.70	(45.3%)
Profit After Tax	219.23	367.36	(40.3%)
PAT Margin (%)	7.74%	10.17%	(243 bps)
Other Comprehensive Income	(0.04)	(2.21)	98.2%
Total Comprehensive Income	219.19	365.15	(40.0%)
EPS Diluted (INR)	4.66	7.81	(40.3%)

Performance of the company for the period 9MFY21 is not comparable with last year, since the company had written back agency commission of Rs.84.13 crore in Q1FY20, one time claim amounting Rs.45 crore received and income tax refund of Rs.20.36 crore in Q3FY21 .



FY20 Income Statement (Standalone)

*IRCON underwent 1:5 Stock split in April 2020

INCOME STATEMENT (INR Cr)	FY20	FY19	Y-o-Y (%)
Operating Revenue	5202.45	4415.10	17.8%
Total Expenses (Excl. Depreciation & Finance Cost)	4725.91	4037.09	17.1%
Core EBITDA	476.54	378.01	26.1%
Core EBITDA Margins (%)	9.16%	8.56%	60 bps
Depreciation	15.93	11.70	36.2%
Finance Cost	27.31	15.57	75.4%
Other Income	239.27	264.44	(9.5%)
Profit Before Tax	672.57	615.18	9.3%
Tax	182.79	170.50	7.2%
Profit After Tax	489.78	444.68	10.1%
PAT Margin (%)	9.00%	9.50%	(50 bps)
Other Comprehensive Income	(2.95)	(7.79)	62.1%
Total Comprehensive Income	486.83	436.89	11.4%
EPS Diluted (INR) (Adjusted)* (Face Value of Rs.2/share)	10.42*	9.46*	10.2%



• Order Book •



Order inflow in Q3 and FY21

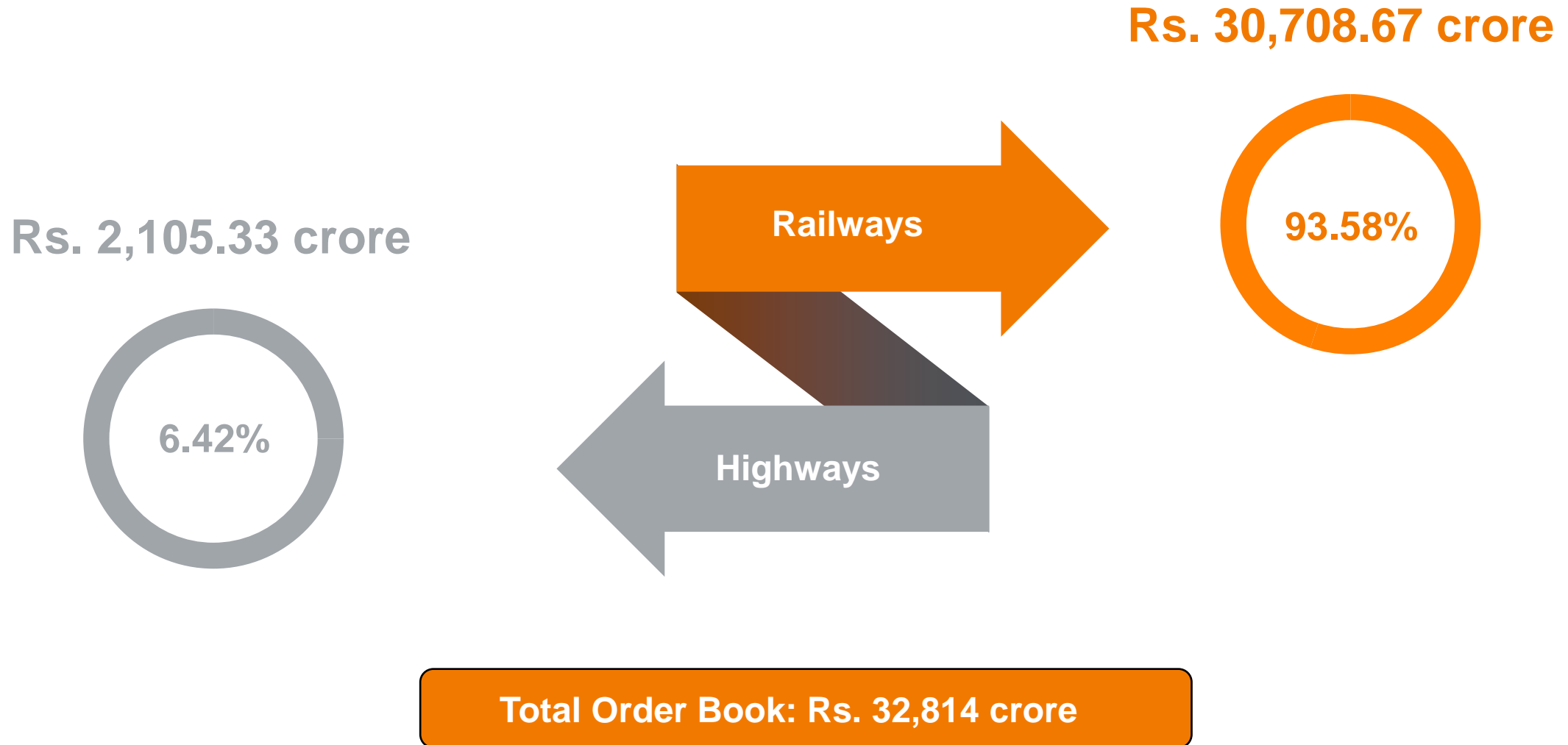
In current financial year, IRCON has already secured orders worth Rs.3,983 crore including Rs.1,623 crore orders secured in Q3FY21.

In Q3FY21, IRCON has been awarded an order for Design, Supply, Installation, Testing and Commissioning of Receiving Sub-Stations and associated works on Viaduct & Tunnel from Sarai Kale Khan to Duhai (EPE) [including Jangpura Stabling Yard and Duhai Depot] and SCDA system for Complete Corridor of Delhi-Ghaziabad-Meerut RRTS Corridor of NCRTC worth Rs.318 Crores (approx.). The tenure for execution of works is 50 months.

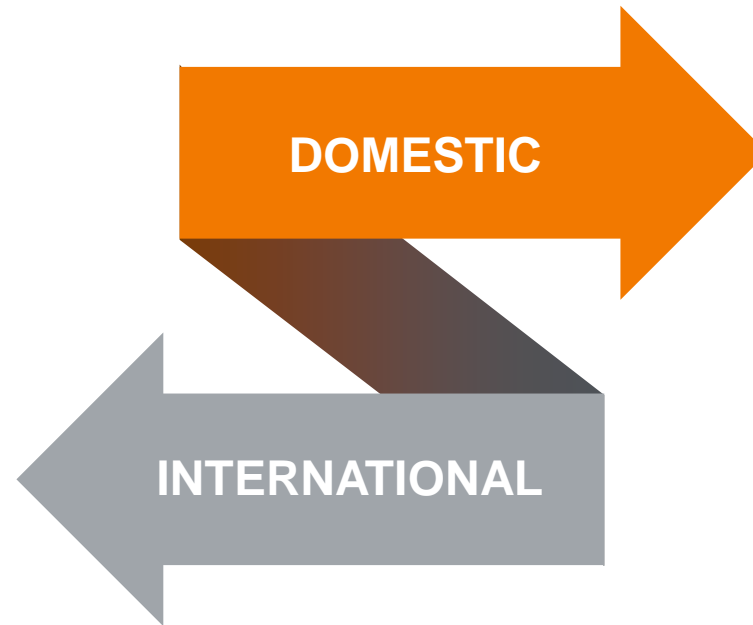
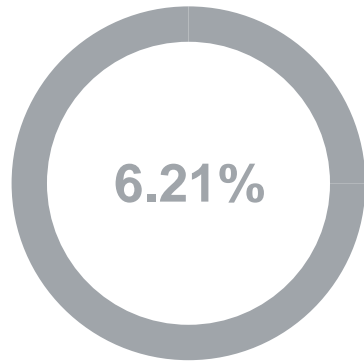
Ircon has won an order for Design, Supply, Installation, Testing and Commissioning of Receiving Sub-Stations and associated works on Viaduct & Tunnel from Duhai (EPE) to Modipuram [including Modipuram Depot] for Delhi- Ghaziabad-Meerut RRTS Corridor of NCRTC for Rs. 405 crores approx. The tenure for the same is 54 months.

An order worth Rs 900 crores, has been awarded to Ircon on a competitive bidding basis, for the up-gradation of Gurgaon-Pataudi,-Rewari section of NH-3S2W (design length of 46. 110 km) as feeder route in the state of Haryana on Hybrid Annuity Model.

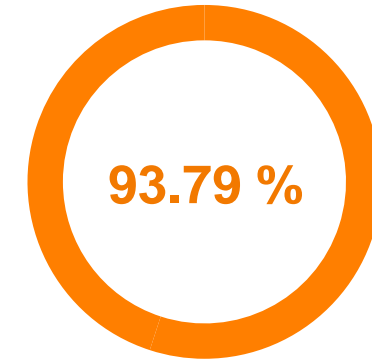




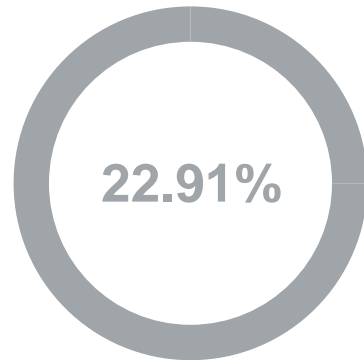
Rs. 2,036.83 crore



Rs. 30,777.17 crore



Rs. 7,518.08 crore

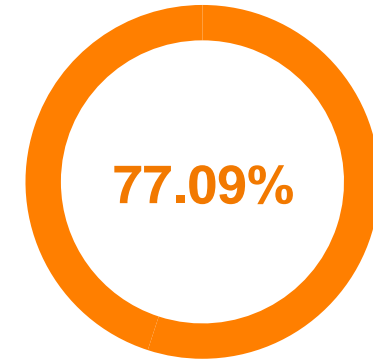


NOMINATION

BIDDING

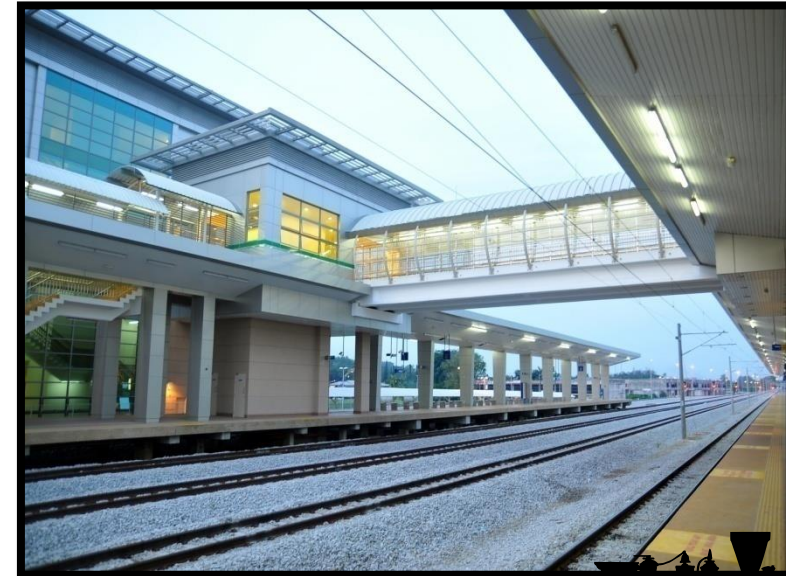
Rs. 25,295.92 crore

77.09%



Projects







Awards





7th FICCI Quality Systems Excellence Award for Industry
Category: Good practices in Quality Systems



Golden Peacock Award
Category: Risk Management



Golden Peacock Award
Category: Corporate Social Responsibility



16th National Awards - 1st Prize Excellence in Cost Management
Category: for Infrastructure and Construction Services



7th PSU Governance Now Award
Category: Increasing Geo - Strategic Reach Award





ET NOW: World HRD Congress Award

Category: National Best Employer Brand Award



ET NOW: Stars of the Industry Award

Category: Talent Leadership Award - For Excellence in HR
(Organisational Award)



ET NOW: World HRD Congress Award

Category: Business Leader of the Year Award to CMD IRCON



SKOCH Order of Merit

Category: Capacity Building & Training (HRM)



SKOCH Order of Merit

Category: Shivpuri - Guna Highway Project





SKOCH Order of Merit

Category: Mechanization of Track Laying Process through Automatic NTC Machine



Institute of Economic Studies (IES) Award, Sri Lanka

Category: Outstanding Global Leadership Award to CMD IRCON



ET NOW: Stars of the Industry Award

Category: CEO with HR orientation Award to CMD IRCON



7th PSU Governance Now Award

Category: PSU Leadership Award to CMD IRCON



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For Further Information

**THANK
YOU**

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